

# JOB DESCRIPTION

## SENIOR CONSULTANT/BUSINESS DEVELOPMENT EXECUTIVE



**Location:** This is a full time role based in our Warsaw office.

Impact International is a people development consultancy. Impact has pioneered experiential learning approach for managing change and developing leaders for over 34 years. We operate from 18 international offices in Europe, Asia Pacific and the USA.

Impact Poland are seeking to expand their team and we are looking for an experienced senior development facilitator/consultant to help us develop, manage and deliver our training and development programs. You will need to be a highly motivated experienced self-starter who is able to work in a small team to deliver local and cross-regional activities.

Degree qualified and preferably with a relevant HR/professional qualification, the ideal candidate will have a high level of commercial awareness and extensive experience of working at a strategic level regionally and/or globally with multinational organisations.

### Key responsibilities:

- Programme delivery and consultancy
- Program/service design in line with work sold
- Lead and manage Client Accounts to deliver excellent client service, first class solution delivery and robust commercial strategies
- Help to shape the business development direction within Impact Poland

### Key attributes:

- Experience as an internal or external consultant is essential with specific skills in designing and delivering people development and talent management solutions
- Excellent knowledge of the latest trends and best practice in talent management and people development methodologies with the ability to communicate these effectively and consistently and to influence at senior levels
- Must have excellent project management skills and be able to demonstrate experience of leading complex local/regional projects and managing multiple stakeholders
- Flexible approach with the ability and desire to work in a way that is engaging and in line with Impact's people-centred culture and approach

**Languages:** English, Polish

To apply for this position please email: [alicja.pietrasz@impactinternational.com](mailto:alicja.pietrasz@impactinternational.com) enclosing your CV and covering letter.